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# The Ten Things New Managers Must Get Right From The Start



## Synopsis

Get a Jumpstart on being a good manager this weekend! Don't ruin your chances of being a great boss by making the same stupid mistakes that most new managers make. No matter how confident you are in your abilities there is always that defining moment that occurs as you transition from the excitement of getting promoted in to the stomach churning fear that you might blow the opportunity. Until you have been a boss for a long time there is no way you can be really good at it. The problem is the world won't wait for you to learn on the job you need to be ready to earn the respect of your team from day one. This book is designed to give you the wisdom of 40 years of real world management experience packed in to a short powerful book you can read in one weekend. It explains the common mistakes that most new managers make so you won't fall in to the same traps they have. It explains the underlying motivations that prevent managers from being successful because they are trying to hard to be nice or too hard to be tough. It explains how "the New sheriff" strategy can destroy your ability to create a high functioning team. And it helps you learn the correct mindset you need to be the kind of boss that everyone will want to work for.

Learn to avoid the stupid mistakes that most new managers make. Trying to be too nice, Trying to be tough, Trying to be the one with all the answers, Trying to treat everyone the same, Trying to impress, Trying to act like somebody you are not, failing to reward good behavior and acting like a BossHole are some of the critical mistakes you can learn to avoid by reading this book.

Learn to avoid the neurotic blocks to your effectiveness as a leader. The need to be liked, the need to be needed, the need to be right, the need to be treated fairly, the need to procrastinate, the need to value judge, and the need to resist reality are natural drives that keep people with a good heart from being a good boss.

Learn how to create the right leader mindset that will allow you to become successful from day of your management career. Leaders will experiment with new methods, BossHoles will only do it the way they were taught. Leaders know that there are very few black and white issues, BossHoles think that everything is either black or white. Leaders see the complexity in situations, BossHoles see everything from their viewpoint only. Leaders prioritize the important few from the irrelevant many, BossHoles do things in chronological order. Scroll up and grab a copy today.

## Book Information

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## Customer Reviews

A book written at the 10,000 foot level. Not much if any detail in how to accomplish the goals/ideas of being a new manager. Buy the Kindle version for \$2 something. It isn't worth more than \$2 The last half of the book is an advertisement for his other book.

This is a book that really helped me get the idea of what to expect; as I just started a new management position. I really needed something that could help me improve my leadership ability and this was just the thing. I have been through a few other resources, have been to seminars, but nothing gave me as much useful info as this. It's simplified and written in a way that will help you remember the key concepts effectively. I would get this if you are struggling in your management position or looking for something to prepare you. Here is something that really does the job and will help you do yours better!

Disclaimer: The author was my roommate in college for one year and remains a good friend. Having worked in a public sector bureaucratic organization for over thirty years, I have dealt with scores of managers. The overwhelming majority were incompetent. Some were willfully incompetent, others simply uninformed. Every one of them could have vastly improved their managerial skills by reading this book. If you are a manager, or an aspiring manager, or would simply like to be a more knowledgeable and valued employee, I can highly recommend this book. Dr. Alston's writing is lucid and straightforward. And the book is extremely practical. Start at the beginning and go through each chapter, putting into practice the concepts described. By the time you are finished I can practically guarantee you will find your job more satisfying and your job performance improved.

This book was excellent. I was able to sit down and read it in an afternoon. I found it simple; to the

point; and very informative and helpful. I know that I will be able to apply many of its concepts to my own career. I would recommend this book for anyone who now finds themselves in any type of management position.

If you have recently become a manager/boss, or are looking forward to becoming one in the future this book is perfect for you! It's well written and easy to read, the author really knows a ton about the subject. It teaches you how to get off on the right foot as a manager as a tough yet understanding manager that gets results from members while building life long relationships. I highly suggest you pick up this book!

Fantastic reference for new managers but I could see this being a great book to help seasoned managers as well. The book is written from experience and is extremely valuable in the advice shared. Well structured and covers what your employees are expecting and need, as well as the companies point of view and what they expect and need. I really appreciated the section on "What not to do." Great advice again with things brought up I didn't even think of. Must read for new managers and highly recommended for seasoned managers as well for a refresher or to fix traps you have fallen into.

Awesome book. I am not even finished with it yet, but this is the s\*\*T. If you are first time manager or really any manager looking to help people to maximize their potential and build a great team, this grab this book. If you are manager and want to become a better leader, this is the book. If you are a leader looking to push your skill to the next level, this is the book.

I think this book was good, easily read and helpful. There is not a ton of content. But very easy points to review and practice. I am a newer manager, and I did learn things, some things I knew but it's a good refresher and reminder.

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